

NetSpeed Leadership[®]

**Management Training That
Makes a Measurable Difference**

NetSpeed Leadership is designed to meet the learning needs of managers, supervisors, and individuals in fast-paced organizations. Using interactive instruction coupled with powerful, easy-to-use web-based tools for online reinforcement and for measuring impact, the NetSpeed Leadership system is successful because it ensures learning transfer, holds participants accountable and enables them to apply new skills on the job. The system involves management, and gives you simple tools to measure learning, evaluate impact, and manage training data to demonstrate results.



The NetSpeed Leadership Training System consists of:

- Online training needs assessment
- A curriculum of 23 three-hour classroom courses (facilitated either by one of our certified trainers or by your internal certified trainer)
- Two-day trainer certification workshop
- Take-away Job Aid card (to reinforce key learning principles)
- E-magazine (accessed online after training)
- NetSpeed On The Job™ (web-based performance support)
- NetSpeed Coach® (web-based testing and coaching with built-in assessment tools)
- NetSpeed Administrator™ (for tracking and reporting)

Visit www.netspeedleadership.com to:

- Take a virtual program tour
- Preview our online learning tools
- Complete an online needs assessment
- Calculate your ROI
- Request a preview of our classroom training materials
- Register for a free webinar to learn more about our training programs



See www.netspeedleadership.com for more information.

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Management Training That Makes a Measurable Difference

We provide....	So you can....
Comprehensive management and leadership training	Further develop the skills of supervisors, managers, and high-potential individuals
Proven management theory translated to practical application	Develop a culture of management accountability
Practical, behavior-based learning	Ensure skill improvement and sustained behavior change
Fully customizable content	Address issues and provide examples for your unique culture, challenges, and goals
Interactive, collaborative learning	Reap the benefits of peer-to-peer learning
23 three-hour modules	Deliver half-day or full-day training sessions
Online training needs assessment	Quickly identify the training modules best suited to your needs
Facilitator guides, participant materials, job aids, and slides	Rapidly launch consistent, compelling, and effective training
Post-class reinforcement tools (NetSpeed Coach [®] and the NetSpeed electronic magazine)	Support on-the-job application of skills and learning retention
Built-in Level 2 and Level 3 assessment	Capture learner scores and report results
Web-based measurement and tracking tools	Easily track learner participation and report behavior change
Web-based performance support (NetSpeed On The Job [™])	Encourage application of classroom learning to actual work challenges
Web-based virtual coaching function	Reinforce, redirect, and coach learners
Two-day trainer certification	Use your internal trainers to deliver our programs
Workshop delivery by NetSpeed Learning Solution trainers	Launch our training programs without additional pressure on internal resources
Web-conference delivery options	Reduce expenses associated with travel and time away from the job
Content linked to Blazing Service [™]	Introduce or reinforce learning for Blazing Service [™]
The ability to co-brand the platform	Provide a private, customized learning web community for your employees or members

NETSPEED LEADERSHIP MODULES (each module three hours)

LEADERSHIP DEVELOPMENT	PERFORMANCE MANAGEMENT	PROFESSIONAL SKILLS
Building Open Communication	Hiring the Best Talent	Managing Projects by Design
Communicating to Influence	Getting the Right Start	Managing Time in Fast Forward
Creating an Inspiring Work Culture	Setting and Achieving Goals	Running Effective Meetings
Leading at Net Speed	Coaching to Redirect	Connecting with Your Career
Making Strategic Decisions	Delegating Smartly	Meeting Change with Resilience
Building the Total Team	Coaching Smart People	Working with Communication Styles
Transforming Team Conflict	Appraising Performance	Writing for High-Speed Readers
Thinking to Break the Box	Turning Performance Problems Around	

““ NetSpeed Leadership is highly flexible. It allowed us to certify our own internal trainers which made it more cost-effective than other options. What sold me was the follow-up reinforcement and coaching tools built into the program, which help our employees apply what they learned in the classroom to real world situations they face on the job. And best of all, there is an easy to use tracking component so we can actually see how the training is impacting their ability to do the job. Our assessment tracking has shown scores in the range of 80% reported improvement in ability to perform their job more effectively as a result of the training. ””

Mike Wills
Director of Human Resources
Pyrotek Inc.

““ We chose NetSpeed Leadership for several reasons. It is a blended solution and provides easy-to-use online tools to reinforce learning and application transfer. But what really separated NetSpeed Leadership from other solutions was the design of the online reinforcement tools and the administration tool. I can track the usage of the online tools quickly and easily to gauge the knowledge retention of the classroom content. I recommend NetSpeed Leadership to other organizations frequently. I can see that it really works: our managers and supervisors are clearly benefiting from the unique people management skills offered in the blended approach. ””

Bridget Piper
Vice President – Talent Management & Organizational Growth
Sterling Savings Bank



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